

## SUPPLY CONDITIONS – Keltan® EPDM (\*)

February 2018

### Order Quantities

- All prices are based on FTL (Full Truck Load) or FCL (Full Container Load) deliveries.
- FTL/FCL's are defined by:
  - The maximum allowed truck/container load on route to the delivery address
  - The maximum number of pallets to be loaded on a truck/container
  - Any order above 18 Mt will be considered a FTLYour local Sales Representative can provide further details.
- An order can be a combination of different Keltan Grades. Minimum order quantity per grade is one full pallet or packaging unit. Minimum order quantity is 5 pallets or 5 packaging units.
- For less than full truck load deliveries ( LTL) the surcharges are as follows:
  - For order quantities between 10 mt and FTL: € 75/mt
  - For order quantities between 5 mt (or 5 pallets) and 10 mt: € 150/mt

### Delivery

- Unless explicitly stated otherwise, orders will be delivered on a CIP or DAP base.
- For all deliveries the latest version of the INCO-terms do apply.
- The lead-time for regular orders (road transport) received before 12:00 CET, is 2 working days, excluding transportation. Your sales representative will inform you about your specific transportation lead time.  
Example: - Orders received on working day 1 before 12:00 CET → loading on working day 3  
- Orders received on working day 1 after 12:00 CET → loading on working day 4
- For rush orders (i.e. delivery with shorter lead-time), if practically possible, a Euro 400, - surcharge and additional transportation costs will be added to the invoice amount.
- Block times, limiting opening hours of receiving warehouse, are acceptable as long as the opening hours are at least 50% of a working week. Block times will extend the order lead-time with 1 working day.

### Order Change and Cancellation

- Orders can be cancelled until 5 working days before day of loading.
- Orders can be changed on grade mix or delivery date until 5 working days before day of loading. Thereafter the order change will be considered a rush order/change for which additional costs will be charged (€ 400).
- Orders shipped directly by vessel cannot be cancelled or changed after being loaded.

### Transport documentation

- Documents accompanying the delivery fulfill country specific legal requirements.
- No customer specific documents can be included.

### Payment conditions

- Invoices and payments terms are denominated in Euros. Surcharges are also denominated in Euros and specified separately on the invoice.
- Payments can be done via Bank Transfer. Bank account details are printed on the actual invoice.

  
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(\*) Keltan® - KSA has different supply conditions